

The Future of Business Intelligence in Value-Based Care Models

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ABSTRACT

The shift from fee-for-service to value-based care across the world demands the adoption of a data-based methodology to ensure quality, cost efficiency and improved outcomes for patients. Using BI tools and methodologies, organizations are prepared to manage this change effectively, providing such capabilities as data consolidation, performance evaluation, forecast modeling, and immediate clinical reasoning. This article looks at how BI has grown, what it's like now, and how it might grow compared to the VBC. It outlines how BI facilitates a more patient-oriented strategy, facilitates sound management of populations' health, facilitates cost control of care, and ensures seamless care services are coordinated. Using a comprehensive review of scholarly work from 2018, the research patterns and the existing gaps in knowledge are identified through development. In a structured approach that involves a blend of qualitative and quantitative methods, we form a BI structure specific to VBC objectives. The study reveals several healthcare systems' different ways of incorporating BI to show the advantageous impacts on important indicators such as readmission rates, LOS, and patient satisfaction. We conclude by presenting a strategic plan for the BI sphere development in VBC, which is marked by the improvement of interoperability, AI/ML technologies utilization, and the priority put on the engagement of patients.

Keywords: Business Intelligence, Value-Based Care, Predictive Modeling, Electronic Health Records, Data Integration, Population Health

1. Introduction

Historically, healthcare reimbursement was volume-driven. Payment models were customized in terms of the services provided. These rising costs¹⁻⁴, lower quality of care, and fragmented services led to a widespread shift to value-based care and quality and results dictating how providers are compensated.

1.1. Role of data in value-based care (VBC)

Data is critical for success in Value-Based Care (VBC) because it enables informed decision-making, better patient wellness, reduced cost of care and validation that care is delivered in congruence with the aims of good health and operational efficiency. The drive to move to value-based care is particularly anchored on the ability to collect, connect and interpret data.

Below, we highlight five critical sub-headings that analyze the ways that data are used in VBC:

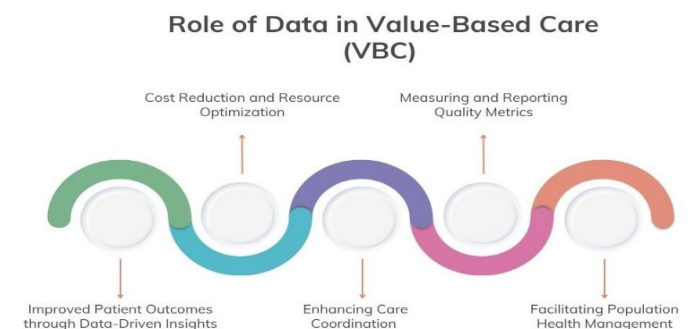


Figure 1: Role of Data in Value-Based Care (VBC).

- **Improved patient outcomes through data-driven insights:** Patient outcomes in VBC are significantly improved through data. Accessing and reviewing health data prepares healthcare providers for greater insight into patients' medical histories, lifestyles, and how their treatments progress. Appreciation of this information allows clinicians to create exact interventions that hone in on the major causes of health concerns, thus improving the efficiency of the delivered treatment. Through predictive analytics, the providers can identify potential risk elements early, allowing for early intervention to reduce the likelihood of complications and readmissions. The continuous follow-up of patient progress is the basis of the continuous optimization of the clinical protocols that sustain the provision of more effective care at the heart of the value-based care model.
- **Cost reduction and resource optimization:** According to a value-based approach, healthcare entities are encouraged to cut costs and provide quality patient care. Computation of data is essential in identifying inefficiencies in the distribution of care and guiding downwards reduction of costs. By employing exhaustive data analysis, healthcare providers detect opportunities to eradicate redundant tests, inappropriate patient treatment, or failure to prevent admissions. This helps them to improve processes, reduce waste, and apply resources to areas where they will yield the best results. With proper optimization of services, organizations can reduce expenditures on healthcare while still having high levels of optimal health delivery.
- **Enhancing care coordination:** Value-Based Care's primary goal is to optimize collaboration in patient care so that providers are aligned towards accomplishing common health goals. Data is essential for fostering efficient care coordination because it allows for an unambiguous and comprehensive database of patient encounters in both care settings and patients. Electronic Health Records (EHRs), patient registries, and Health Information Exchanges (HIEs) make transferring patient information easy between clinicians regardless of where they are located. By so doing, there is no unnecessary testing and treatment conflict, and it makes way for timely reactions and a unified strategy for patient management.
- **Measuring and reporting quality metrics:** Data is critical to evaluating and describing the quality of care in the context of a Value-Based Care (VBC) model. To help healthcare organizations in a value-based care framework, a specific achievement of quality targets is necessary to give the scope of patient satisfaction, readmissions, and specific outcomes of diseases. Providers review these metrics in real time to determine if they meet the required quality standards. With the continuous tracking of performance, providers will be able to make targeted changes and practical demonstrations of a commitment to quality care. Because quality of care, not volume of services, defines reimbursement in value-based payment models, organizations need to find exact and timely data to fix their compensation.
- **Facilitating population health management:** A considerable portion of meeting population health objectives within a VBC context relies on data. Data analytics is critical for population health management in observing trends, health risks, and discrepancies between targeted

patient populations. Collecting and analysing data from diverse groups of people makes it possible for healthcare providers to identify at-risk communities and customize interventions for them. The presence of data informs organizations in defining and categorizing patient groups according to specific health risks, enabling the deployment of early and effective measures of patient management. The aim is to improve individual health and address overall public health issues, close disparities in health results, and guarantee equal care.

1.2. Emergence of BI in healthcare

Business Intelligence (BI) is now essential for healthcare organizations, helping healthcare transition into Value-Based Care (VBC). The deployment of such technologies as data warehousing, data mining, dashboards, and analytics is the backbone of business intelligence that helps healthcare^{5,6} organisations integrate and work with vast amounts of information about patients, processes and finances. These tools enable healthcare organizations to compare performance to critical benchmarks related to both clinical and operational outcomes, identify patterns, and provide evidence-based information in the decision-making process. The increased need for better outcomes at a cut cost implies that BI systems have become essential for providing action-based information on patient well-being and optimum resource allocation to facilitate value-based care goals. In VBC, compensation depends on value delivered and not service quantity, emphasising the critical necessity of effectively tracking performance to provide accountability. The empirical findings using BI platforms enable health systems to aggregate data from EHR, customer assessment, and billing records, allowing for a shared perspective of their patient experience. With the help of up-to-date dashboards and visualization tools, clinicians and administrators can immediately determine performance indicators, identify possible risks for the patients, and calculate quality benchmarks in the near future. Organizations can predict trends such as hospital readmissions through predictive analytics, enabling timely and proactive action steps. From this point on, the development of VBC will cause an increased need for sophisticated business intelligence tools. Healthcare organizations must move beyond data collection and analysis to derive meaningful insights to improve care coordination, reduce inefficiencies and provide a basis for decisions at all care levels. BI tools are catalysts that help shift from reactive volume-based care to proactive outcome-driven avenues that will serve the overall goals of VBC.

2. Literature Survey

2.1. Scope of literature review

This review analyzes scholarly literature up to 2018 that discusses adopting and developing Business Intelligence (BI) technologies in the healthcare environment. More emphasis is placed on exploring the use of BI tools to facilitate value-driven health outcomes⁷⁻¹⁰, including improved patient care, operational efficiency, and cost reduction. The reviewed literature describes the course of BI implementation from the early stages to more advanced applications, as well as the successes and difficulties of these technologies in healthcare. The study aims to evaluate BI's role in strategic decision-making and operations optimisation in the healthcare industry before its recent integration with AI and machine learning.

2.2. Early integration of BI in healthcare

In 2007-2010, the healthcare sector had its first substantial implementation of BI systems, focusing on improving financial control and operational governance. During this period, healthcare organizations also used BI to track costs, analyze billing processes, and manage resource allocation for actual benefits, such as fewer billing errors and improved efficiency of revenue cycles. Between 2010 and 2015, there was a shift toward integrating clinical data and complementing population health analytics with BI systems. By this time, the merger of EHRs with BI systems was geared toward examining vital metrics such as LOS and patient turnaround time to enable hospitals to identify the inefficiencies in their clinical flow. While business intelligence (BI) tools have evolved over the past few years since 2015, predictive analytics and improved patient engagement are some of the added features. Among other advanced platforms, IBM Watson was and is used to manage big data and contribute to predictive analytics, which has reduced hospital readmission rates and better ways of managing chronic diseases.

2.3. Challenges highlighted

Although the integration of BI in healthcare has a bright future, it has faced serious problems. One of the primary challenges is the lack of interoperability standards for health IT systems, which leads to fragmented and non-communicating data flows throughout facilities. The fact that we have data silos whereby different departments or institutions store data for the patients in sections increases this challenge. It thus imposes barriers to a patient's treatment holism. Additionally, many BI solutions are constrained by a lack of real-time analytics, which implies that important decisions are frequently based on obsolete or half-baked information. In addition, the absence of patient-reported outcomes and information is a barrier to delivering a patient-centered care model. This consequently limited their productive application of BI to make timely, data-driven decisions that could improve clinical and operational outcomes.

2.4. Research gaps

Quite a number of gaps in the scholarly works were found upon review. There is a lack of research on using BI tools, particularly in measuring holistic, value-based KPIs such as QALYs or patient satisfaction. Before 2018, most scholarly work focused on financial and administrative data, regardless of the development of wider value-based metrics in healthcare. Also, very few previous research was performed that concerned systematic patient outcome monitoring across time using the help of BI. Most studies have focused on quantitative data within short time frames, leaving a gap in identifying how BI tools may assist patients in making every day, real-time, long-term improvements as they traverse the clinical journey. Experts can discover new ways of BI implementation to be more consistent with modern approaches in healthcare that emphasize the pursuit of the value and needs of individual patients.

3. Methodology

3.1. Research Design

In order to attain a holistic understanding of BI implementation in healthcare settings, the current study will employ a qualitative and quantitative methodology. The research approach is broken down into three substantive parts: << A mixed-method approach

is taken up using the literature review, case study analysis, and the development of a solution-specific BI model¹¹⁻¹⁴. This research's starting point consists of reviewing articles published after 2018 to detail how BI has grown, been applied and encountered challenges in healthcare over the years. By way of a comprehensive review of prior scholarly work, the literature review identifies key historical patterns, elements of effective implementation, and unaddressed research questions which affect the further development of the current study. Real-life case studies under the case analysis are applied to identify how Healthcare organizations have implemented the BI system, the approaches adopted, and the challenges and successes made. By analysing these cases, the study attempts to clarify the distinctive variables (organizational capability, governance structures, and participation of stakeholders) that are important in impacting BI performance in healthcare. Using qualitative methods, the study incorporates a deeper insight into the challenges and success in BI implementation, reconciling the research closely with the realities of healthcare settings. The research results in creating a value-driven BI framework tailored to help healthcare entities derive better results and operational effectiveness for their patients. Constructed based on analysis of both academic inputs and organizational experiences, the framework is organized to address critical impediments such as siloed data, interoperability deficiencies, and underutilization of patient-reported data. Combining the qualitative and quantitative results, the mixed-methods strategy supports the proposed framework as both theoretically robust and practical. Using this research strategy, we provide an all-rounded view of the impact of BI in healthcare and concrete approaches to how stakeholders can maximize value-based outcomes informed by choices.

3.2. BI framework for value-based care (VBC)

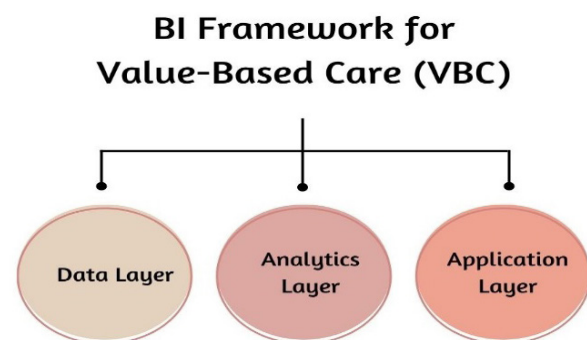


Figure 2: BI Framework for Value-Based Care (VBC).

A three-tier framework of Business Intelligence (BI) is suggested in this study to bring together disparate data sources employing intricate analytics to yield meaningful actions in clinical and operational scenarios to the need for value-based care (**Figure 2**).

- **Data layer:** At the framework's core, the data layer integrates and harmonizes the critical datasets needed to drive value-based care initiatives. The data layer includes Electronic Health Records (EHRs), data emanating from insurance claims, and other SDOH information. Data obtained from AI are from EHRs, which include diagnoses, lab results, and treatment plans. Claims Data provides a window into the healthcare service pattern and expense. Social Determinants of Health (SDOH), such as housing, income and education, extend the world of patients' health beyond the clinical reality. These datasets provide a comprehensive, long-term

view of patient health, allowing for accurate and patient-specific treatment strategies.

- **Analytics layer:** The analytics layer combines descriptive, predictive and prescriptive analytics to transform raw data into useable insights. Descriptive analyses use previous data to establish trends and evaluate a number of performance formats. Using statistical models and machine learning can predict events such as readmissions, deterioration of conditions, or individual patient risk through predictive analytics. Prescriptive analytics takes it further by offering exact measures to be taken according to predicted results. This analytics strategy empowers healthcare providers with data-driven insights to help them make proactive quality-focused decisions to support value-based care initiatives.
- **Application layer:** The application layer operationalizes analytics at the end of this structure by providing user-friendly decisions in clinical and administrative fields. The system includes interactive dashboards targeted at executives and care managers, allowing them quick access to important data, and CDSS that provide physicians with instant recommendations based on clinical decisions. These capabilities allow providers to easily access actionable data, optimize operational efficiency, and effectively act proactively in time. With application tier implementation, the actionable insights produced within the analytics layer are successfully converted into the benefits of both superior patient care quality and organisational success.

3.3. Data sources and case studies

To quantify the value of Business Intelligence (BI) applications for the healthcare sector, this study works with public data from three anonymized organizations from 2016 to 18¹⁵⁻¹⁸. Through analysing these case studies that involve a number of different settings, much can be learnt about how BI is adapted to the special institutional context and healthcare delivery approaches.



Figure 3: Data Sources and Case Studies.

- **System A: Urban hospital network:** System A includes a large urban hospital system serving a heavily populated urban area. This system was selected for investigation based on its advanced technological framework and historical background of BI innovation. Major uses of the BI included simplifying pathways of care, reducing hospital stays and avoiding subsequent readmissions. Data collection included EHRs, financial reporting systems, and patient satisfaction surveys. The density of patients in an urban environment facilitated acquiring large, varied data that could be used to create and deploy advanced analytics and live dashboards in operational planning.
- **System B: Rural accountable care organization (ACO):** System B depicts a rural accountable care organisation that is value-based and coordinating across geographically

separated settings. Due to limited resources and insufficient infrastructure, the key BI goals in this system encompassed population health management and cost reduction. System B's approach towards data integration included integrating EHRs with claims data and community health indicators for pattern identification of chronic diseases and identification of patients who were most at risk. This example demonstrates the ability of BI to be applied to poorly resourced settings, with critical data interpretations resulting in immediately better care planning and outreach strategies at reduced costs.

- **System C: Multi-specialty outpatient clinic:** System C comprises several outpatient clinics that offer various specialist medical services. Quality measures in the outpatient setting, physician efficiency, and patient satisfaction were sophisticated by the BI application. The first data sources were appointment records, clinical records, and patient feedback. The application used descriptive analytics to identify breakdowns of care processes, and dashboards offered means for assessing physician performance and improving scheduling optimization. This case illustrates how BI supports continuous quality enhancement in ambulatory care since short patient encounters require efficient data management and analysis.

3.4. Metrics evaluated

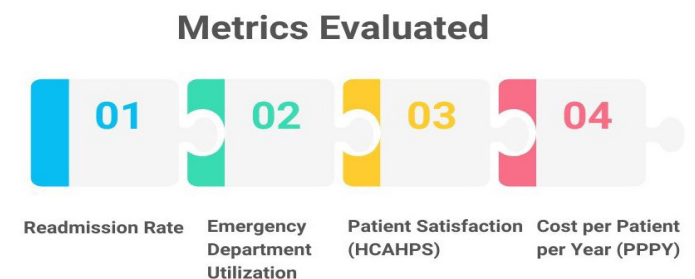


Figure 4: Metrics Evaluated.

To understand how BI tools support value-based care, the study examined key performance metrics in the three affected health systems. These metrics measure patient care results and how well resources are utilized in the organization.

- **Readmission rate:** The readmission rate was selected as the key factor for clinical performance monitoring of the patient's readmission rate within 30 days following discharge. High rates of recurrent readmissions often necessarily mean failures in the coordination of care, discharge, or follow-up. The use of the BI tools in integration with predictive analytics and real-time alerts made it possible to identify at-risk patients, which helped deliver targeted interventions such as transitional care programs to reduce avoidable readmissions.
- **Emergency department utilization:** Access and overall effectiveness in primary care and management of chronic diseases were shown by the frequency of Emergency Department visits. Overutilization of the ED may be evidence of inadequate access to primary care, inadequate outpatient follow-up, or failure to participate in preventive services. The BI applications helped watch over ED trends, determine regular visitors, and design outreach programs or alternatives for care, including urgent referral and case management for complex illnesses.
- **Patient satisfaction (HCAHPS):** Patient satisfaction was

measured by the performance of hospital patient satisfaction using HCAHPS scores. This indicator is a standard measure determining patients' feedback regarding hospital services. By tracking and assessing patient feedback in near real-time, BI dashboards enabled facility managers to focus on particular service enhancements such as communication and discharge information; this contributed to overall patient satisfaction and value-based reimbursement frameworks.

- **Cost per patient per year (PPPY):** A critical analysis of Cost Per Patient Per Year (PPPY) was important in getting a clear picture of the financial efficiency of delivery systems. It reflects the combined expenditures on care for every patient per year, including inpatient, outpatient, and pharmaceutical expenditures. BI platforms facilitated thorough cost assessments, enabling providers to identify the underlying cost factors and service inefficiencies in different aspects of operation. BI allowed this investigation to show how it can contribute to sustainable, value-based solutions in healthcare by combining cost data and clinical findings.

4. Results and Discussion

4.1. BI implementation outcomes

Table 1: BI Implementation Outcomes.

Metric	Improvement
Readmission Rate	25.8%
ED Utilization	21.9%
Patient Satisfaction	16.7%

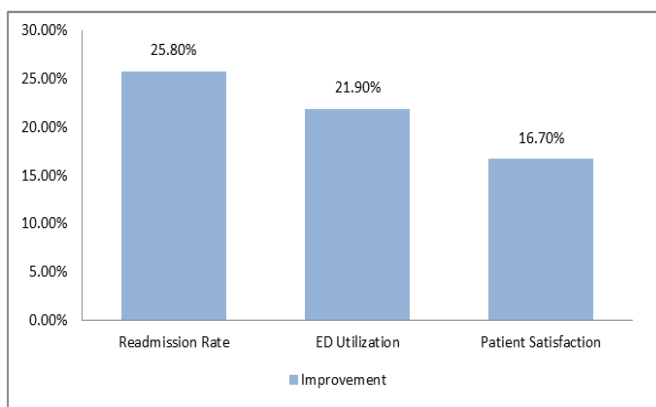


Figure 5: Graph representing BI Implementation Outcomes.

- **Readmission rate:** 25.8% Improvement: Post-BI, there has been a significant improvement in the outcomes of patients and hospital practices, as demonstrated by a decrease of 25.8% in readmissions. Using data analytics, healthcare providers achieve enhanced insight into patient status, treatment efficiencies and recovery pathways. Real-time analytics from BI platforms equip medical teams who can detect possible issues, which subsequently allows for prompt treatment and avoids unnecessary repeats in hospital stays. This reduction, in turn, leads to a better patient health status, which frees hospitals from financial pressure, as they may be sanctioned because of numerous readmissions.
- **ED utilization:** 21.9% Improvement: A decrease of 21.9% in the use of the Emergency Department (ED) represents a significant downfall in avoidable visits to the ED. BI tools enable hospitals to optimise patient care by watching

trends and estimating when emergency services might be needed. Whereas hospitals identify opportunities to prevent avoidable ED admissions, they can provide endeavours like enhanced patient education, refined follow-up services, and efficient chronic conditions treatment. As a result, EDs serve fewer patients, and because they have an enhanced flow and a more equitable supply of resources throughout the healthcare system, they work more efficiently. Paring back ED utilization lessens stress on healthcare facilities and allows them to distribute resources more efficiently and prioritize urgent care.

- **Patient satisfaction:** 16.7% Improvement: The 16.7% lengthened satisfaction of patients mirrors the impact of BI tools on patient care and the general performance of hospitals. Using BI systems, healthcare organizations obtain actionable information about patients' preferences and experiences and their perception of service quality. Using this data allows hospitals to be informed in their adjustments, which include better communication with patients, changes in operational processes, and adaptation of patient care for greater appropriateness. Enhanced patient satisfaction might improve retention, enhance hospital image, and create an opportunity for increased reimbursement since many scores that guide patient satisfaction determine how healthcare systems are reimbursed. Eventually, these changes demonstrate how leaning on data can go hand in hand with more patient-oriented health care.

4.2. Interpretation

- **Clinical impact:** Business Intelligence (BI) was an important element in improving clinical outcomes as it used advanced techniques to classify patients according to risk and identify possible failures in care. Predictive analytics enabled these tools to enable healthcare providers to assess patient risk in precise terms, predict prospective complications, and identify patients likely to encounter readmissions or unnecessary ED visits. Clinicians could devise preemptive care plans and act promptly to lower the probability of complications later if they had recognized these risks early. Implementing Business Intelligence solutions was critical in reducing readmission and ED-visit rates, thus improving patients' health status and overall quality of care.
- **Financial impact:** With the use of BI tools, financial gains were obtained, resulting in a drastic reduction in cost per patient. Data analytics has helped healthcare organizations reduce the waste of resources by reducing unnecessary tests, procedures, and admissions, thus reducing costs. What BI systems did was add robust data insights in order to improve decision accuracy, hence, more effective resource utilization and reduction of excess financial waste. The BI systems facilitated value-based care objectives by reducing medical outlays and the current focus on excellent care at minimal costs.
- **Operational impact:** Operational-wise, BI tools have spelled a significant change in hospital and healthcare facility operations. With the real-time availability of data and an automated dashboard, it is possible to react quickly and with minimal effort regarding reporting, as the need to compile and interpret reports is reduced. More easily

accessible data allowed clinical and administrative teams to optimize decision-making as it could be fast and data-driven, encouraging more efficient utilization of resources. From a detailed analysis of patient behaviours, staff demands, and system constraints, BI tools assisted hospitals and healthcare systems in optimally allocate clinical and administrative resources, providing better operations, greater productivity, and efficient daily routines for their healthcare services.

4.3. Challenges during implementation

- **Data integration:** Part of the major challenge was integrating information from a web of legacy systems from various healthcare facilities when implementing Business Intelligence tools. The lack of interoperability standards of many older systems made combining data from different platforms difficult. Providers had to undergo in-depth Extract, Transform, Load (ETL) processes to ensure data was sanitized, standardized and unified in a single repository. Integrating data was challenging, thus slowing down the process and requiring a great amount of technical skill to combine data from the electronic health records billing systems, among other clinical sources, for relevant analysis. This overcoming of such difficulties was indispensable to ensure that information from BI tools was reliable and useful.
- **Staff training & Change management:** One of the major challenges was extensive staff training and strong initiatives in change management. The lack of knowledge on the part of healthcare providers about BI tools often provoked doubtfulness in the use of new technologies. Many on the frontline relied on outdated systems and procedures and were not familiar with data-driven decision support. As a response, healthcare providers made in-depth training investments to equip staff with preparation for BI tool adoption, and this ensured that staff knew how to get the best from the systems in clinical excellence and administrative optimization. Constant support and specific change management initiatives proved essential in helping the staff adjust to the new workflows, which essentially called for organizational cultural changes. The successful adoption of BI tools included educating the staff about the technology and financing that culture in the esteemed data-driven decision-making organization.
- **Infrastructure investment:** Estimating the first budget for BI tools, data warehouses and analytics platforms was one of the top impediments for many healthcare providers. The necessity for high financial investments in software, hardware, and the IT infrastructure represented a significant barrier, particularly for small or lightly funded facilities trying to implement these technologies. The cost of these activities to implement the infrastructure that would run BI tools, including reliable data storage and processing systems, was substantial. Nonetheless, over time, the initial investment was reimbursed with significant cost savings and improved operational efficiency. Using BI tools in previous years optimized resource management, eliminated wasteful processes, and improved operational performance, resulting in continued cost savings. Initially, putting the BI infrastructure in place was quite expensive. Still, it positioned the organization to meet long-term goals of better patient outcomes and cost savings in operations.

5. Conclusion

Business Intelligence (BI) technologies have been a key player in the transformation of the delivery of healthcare and, in answering the healthcare delivery value question, have been particularly useful in advancing Value-Based Care (VBC). The research provides insight into how Business Intelligence (BI) has played a significant role in transforming the healthcare industry in ways that can support real-time analytics, improved care coordination and effective cost management. Through the adoption of BI technologies throughout clinical and administrative activities, healthcare organizations can act based on data insights that improve patient results while also improving operational efficiency. With the help of predictive analytics and all-rounded integration of the data, healthcare providers can identify problems early on, track how the patients react, and make proactive changes to the clinical treatments. Hence, these instruments improve the quality of comprehensive health management and rationalize the use of resources, a significant parameter of the VBC model powered by delivering outcomes versus volume. By providing meaningful insight into biometric data, BI technologies improve patient health and the cultural norm of comprehensive improvement in hospitals and clinics.

5.1. Future trends

Several emerging healthcare trends imply that BI will be more relevant than ever to decision-making and treating patients. Business Intelligence (BI) systems are set to make great strides with the continued embrace of Artificial Intelligence (AI) technologies. Advancements in AI will make it easier to shift from predictive modeling to prescriptive and cognitive analytics. Consequently, business intelligence tools will advance beyond predictive analytics in providing action suggestions for individual patients, reinforcing the provision of personalized medicine. Ultimately, the patient-centered BI trend will grow, thus necessitating the integration of Patient Reported Outcomes (PROs) and those generated from wearable devices. Access to patient-generated, real-time data from these sources will better understand how patients respond, improving care planning and monitoring. In addition, the trend to cloud-based BI solutions will facilitate scaling and interoperability with a view to easy data transfer between healthcare systems and networks. This flexibility will enable easier, more seamless care distribution and data management of all medical facilities, from small clinics to massive hospital setups.

5.2. Final thoughts

Healthcare organizations that want to thrive in value-based care should consider investing in forceful, flexible, and smart BI systems a necessity. Given that the industry is moving toward higher-quality, affordable care, effective BI systems will be needed to accomplish these goals. Systems such as these will redesign healthcare operations, making them more effective in-patient care, process optimization and cost savings. In shifting towards a more quantitative focus, those who choose advanced BI solutions will be fully equipped to thrive in value-based care, thus maximizing patient outcomes while creating healthier and more sustainable systems.

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