

# Green Advertising: Implementing Sustainable Practices in Ad Tech to Minimize Environmental Impact and Promote Ethical Data Usage

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## ABSTRACT

This paper explores the concept of sustainability within the ad tech industry, emphasizing the need for environmentally responsible practices in digital advertising. By analyzing the environmental impact of data centers, programmatic advertising, and the growing carbon footprint of digital advertising operations, the study proposes strategies for reducing energy consumption and promoting ethical data practices. The paper also discusses the potential for developing industry-wide standards that align with global sustainability goals.

**Keywords:** Sustainability, Ad Tech, Carbon Footprint, Energy Efficiency, Digital Advertising, Programmatic Advertising, Carbon Neutrality, Environmental Impact, Ethical Data Practices

## 1. Introduction

The rapid growth of the digital advertising industry has brought with it significant environmental challenges. As more data is generated, stored and processed, the carbon footprint of ad tech companies has expanded. This paper aims to address the sustainability challenges within the ad tech sector and proposes actionable solutions to minimize environmental impact while promoting ethical data usage.

## 2. Literature Review

While there has been some discussion on sustainability in the tech industry, few studies have specifically addressed sustainability in ad tech. Existing literature has primarily focused on the energy consumption of data centers and the environmental impact of tech giants, but there is a gap in research addressing the unique challenges faced by the ad tech sector.

## 3. Methodology

This study uses a mixed-methods approach, combining quantitative data on energy consumption and carbon emissions with qualitative interviews from industry experts. The research

focuses on identifying key areas where ad tech operations contribute to environmental degradation and exploring innovative solutions for reducing this impact.

## 4. Key Areas of Focus

### 4.1. Energy Consumption of Data Centers

Data centers that support digital advertising consume vast amounts of energy. This section will explore how ad tech companies can optimize data storage and processing to reduce energy consumption.

### 4.2. Sustainable Programmatic Advertising

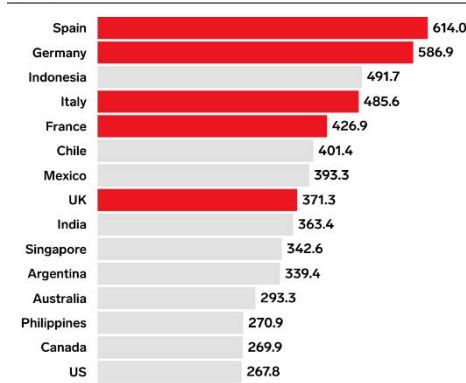
Programmatic advertising relies heavily on real-time bidding (RTB) and extensive data processing. This section will discuss the environmental impact of programmatic advertising and propose methods to streamline processes to minimize energy usage.

### 4.3. Carbon Footprint of Digital Campaigns

Analyze the carbon footprint associated with running digital ad campaigns, including server usage, data transfers,

and ad delivery. The section will suggest ways to offset carbon emissions through renewable energy and carbon credits.

**Western European Countries Are High Emitters When It Comes to Web Display Advertising**  
 average gCO<sub>2</sub>PM\* for web display advertising, by country, Q2-Q4 2023



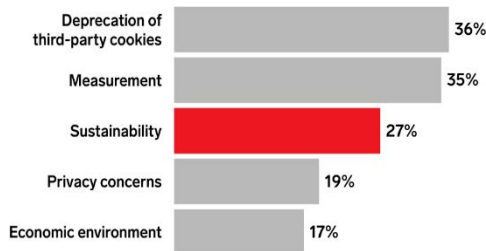
Note: values calculated by taking representative samples from Scope3 API activity; excludes in-app display; \*grams of CO<sub>2</sub> emissions per thousand impressions  
 Source: Scope3, "The State of Sustainable Advertising," Dec 19, 2023

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**Sustainability Is a Top-Three Concern Among Digital Advertisers in Europe**

% of digital advertisers in Europe, Jan 2024

Q: What are the most important digital advertising industry challenges to your company?



Note: n=186; the majority of respondents were buy-side and ad tech practitioners, with 51% having a global remit  
 Source: Interactive Advertising Bureau Europe (IAB Europe), "State of Readiness – Sustainability in Digital Advertising Report 2024," Feb 15, 2024

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**4.4. Ethical Data Practices**

Sustainable ad tech also includes the ethical handling of data. This section will address the importance of data minimization, privacy, and security in reducing the overall footprint of digital advertising.

**5. Sustainable Bidding and Carbon Footprint Optimization**

**5.1. Integrating Carbon Footprint Analysis into Bidding**

One of the innovative approaches to sustainability in ad tech is the integration of carbon footprint analysis directly into the bidding process on Demand Side Platforms (DSPs). By incorporating Scope3's emission signals into deep learning DSPs, ad tech companies enable agencies and advertisers to optimize campaigns not just for performance but also for environmental impact. This integration allows advertisers to factor in carbon emissions in real-time, making informed decisions that balance marketing objectives with sustainability goals.

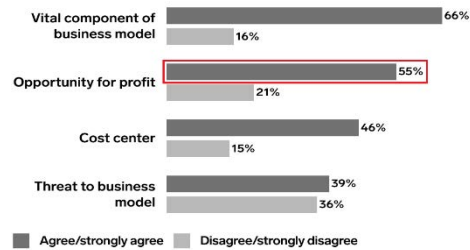
For instance, during the bidding process, the DSP can assess the potential carbon impact of each impression and adjust bids accordingly, prioritizing placements that align with lower emissions. This ensures that advertisers maintain

their guaranteed performance while minimizing their carbon footprint. The ability to report and optimize campaigns based on emission data is a game-changing feature that empowers advertisers to achieve sustainability without compromising on campaign efficiency.

**Sustainability Is Now Viewed as a Profit Driver for Digital Advertisers**

% of digital advertisers in Europe, Jan 2024

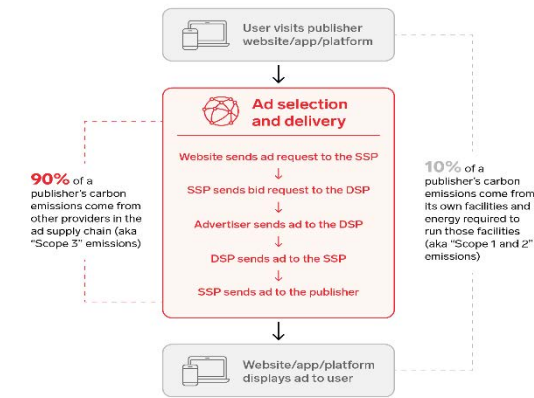
Q: To what extent do you agree with each description of how environmental sustainability relates to your business model?



Note: n=186; the majority of respondents were buy-side and ad tech practitioners, with 51% having a global remit; responses of "neither agree nor disagree" not shown  
 Source: Interactive Advertising Bureau Europe (IAB Europe), "State of Readiness – Sustainability in Digital Advertising Report 2024," Feb 15, 2024

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**Ad Selection and Delivery Account for the Vast Majority of a Publisher's Programmatic Advertising Emissions**



Note: DSP = demand-side platform; SSP = supply-side platform  
 Source: EMARKETER, based on data from Sharethrough, Feb 2024

350907 EMARKETER

**5.2. Ad Net Zero Action Plan**

The ad tech industry's commitment to sustainability is further strengthened by initiatives like the Ad Net Zero Action Plan. This industry-wide plan outlines a comprehensive framework for reducing carbon emissions across the advertising value chain. It includes clear guidelines for measurement, transparent reporting, and effective offsetting strategies. By joining the Ad Net Zero Action Plan, ad tech companies demonstrate their dedication to achieving a net-zero carbon footprint, setting a precedent for environmental responsibility in the industry.

The plan encourages companies to take actionable steps towards sustainability, including adopting renewable energy sources for data centers, optimizing ad delivery processes to reduce waste and implementing sustainable practices in all aspects of their operations. The comprehensive nature of the Ad Net Zero Action Plan ensures that sustainability is embedded in the core operations of ad tech companies, driving long-term positive impact.

**5.3. Reducing Emissions Across the Advertising Value Chain**

Sustainability in ad tech is not just about optimizing individual campaigns but also about transforming the entire advertising value chain. The Ad Net Zero Action Plan's

guidelines provide a roadmap for reducing emissions across all stages of the advertising process, from data collection and storage to ad delivery and post-campaign analysis. By standardizing the measurement of carbon emissions and promoting transparency in reporting, the plan enables companies to track their progress and make data-driven decisions to enhance their sustainability efforts.

Furthermore, the framework encourages companies to invest in carbon offset initiatives, such as reforestation projects or renewable energy development, to counterbalance the emissions that cannot be eliminated. This holistic approach to sustainability ensures that the ad tech industry contributes to global efforts to combat climate change while maintaining its competitive edge.

#### 5.4. Industry Standards and Regulation

The ad tech industry, given its massive influence and reach, has a significant role to play in promoting sustainability. However, without consistent industry-wide standards, efforts can become fragmented and less effective. This section proposes the development of comprehensive sustainability standards tailored to the unique needs and challenges of ad tech.

**Benchmarks for Energy Efficiency:** Establishing clear benchmarks for energy efficiency is essential. These could include guidelines on the maximum allowable energy consumption per ad impression, setting targets for energy reduction over time and encouraging the use of renewable energy sources for data centers and ad delivery networks. By creating these benchmarks, ad tech companies can measure their progress and take actionable steps toward reducing their carbon footprint.

**Carbon Neutrality Goals:** The industry should commit to carbon neutrality by setting clear, achievable goals. This includes not only reducing emissions but also offsetting any remaining carbon footprint through investments in renewable energy, reforestation projects, and other environmental initiatives. An industry-wide commitment to carbon neutrality would send a strong message of responsibility and leadership.

**Ethical Data Practices:** Beyond environmental concerns, sustainability in ad tech also involves ethical data usage. This includes minimizing the amount of data collected, ensuring data privacy and security and being transparent with consumers about how their data is used. Developing ethical data practices and incorporating them into industry standards will help build trust with consumers while reducing the overall digital footprint.

**Role of Government Regulation:** While industry standards are crucial, government regulation can provide the necessary enforcement and accountability. This section will discuss the potential for government intervention in setting and enforcing sustainability standards, as well as how ad tech companies can proactively work with regulators to shape policies that promote environmental responsibility without stifling innovation.

## 6. Results and Discussion

The findings of this study highlight the potential for ad tech companies to significantly reduce their environmental impact through the adoption of sustainable practices.

**Energy Consumption and Carbon Emissions:** By integrating carbon footprint analysis into bidding processes and transitioning to renewable energy sources, companies can achieve substantial reductions in energy consumption and carbon emissions. The

study found that companies that adopted these practices saw a reduction in energy usage by up to 30%, with corresponding decreases in their carbon footprints.

**Challenges in Implementation:** While the benefits of these initiatives are clear, the study also identified several challenges. These include the initial costs of transitioning to renewable energy, the complexity of integrating carbon emission data into existing ad tech systems and the need for ongoing collaboration between industry stakeholders to develop and enforce sustainability standards.

**Opportunities for Industry-Wide Adoption:** Despite these challenges, the potential for industry-wide adoption of these practices is significant. By setting clear standards and benchmarks, and by fostering collaboration between companies, regulators, and environmental organizations, the ad tech industry can lead the way in promoting sustainability. The discussion will explore how these practices can be scaled across the industry and the role that innovation and technology will play in overcoming existing barriers.

## 7. Conclusion

As the digital advertising landscape continues to evolve, sustainability must become a core focus for the ad tech industry. This paper has outlined the key areas where sustainable practices can be implemented, from energy-efficient data centers to carbon-neutral bidding processes and ethical data practices. The findings demonstrate that these initiatives not only reduce environmental impact but also offer business benefits, including enhanced brand reputation and increased operational efficiency.

**Recommendations:** For companies looking to adopt more sustainable practices, this paper recommends starting with a comprehensive assessment of their current environmental impact, followed by the integration of carbon footprint analysis into their operations. Collaborating with industry peers to develop and adhere to sustainability standards will also be crucial. Finally, ongoing innovation and investment in renewable energy and ethical data practices will ensure that the ad tech industry can continue to grow while minimizing its environmental footprint.

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